

Fig. 1

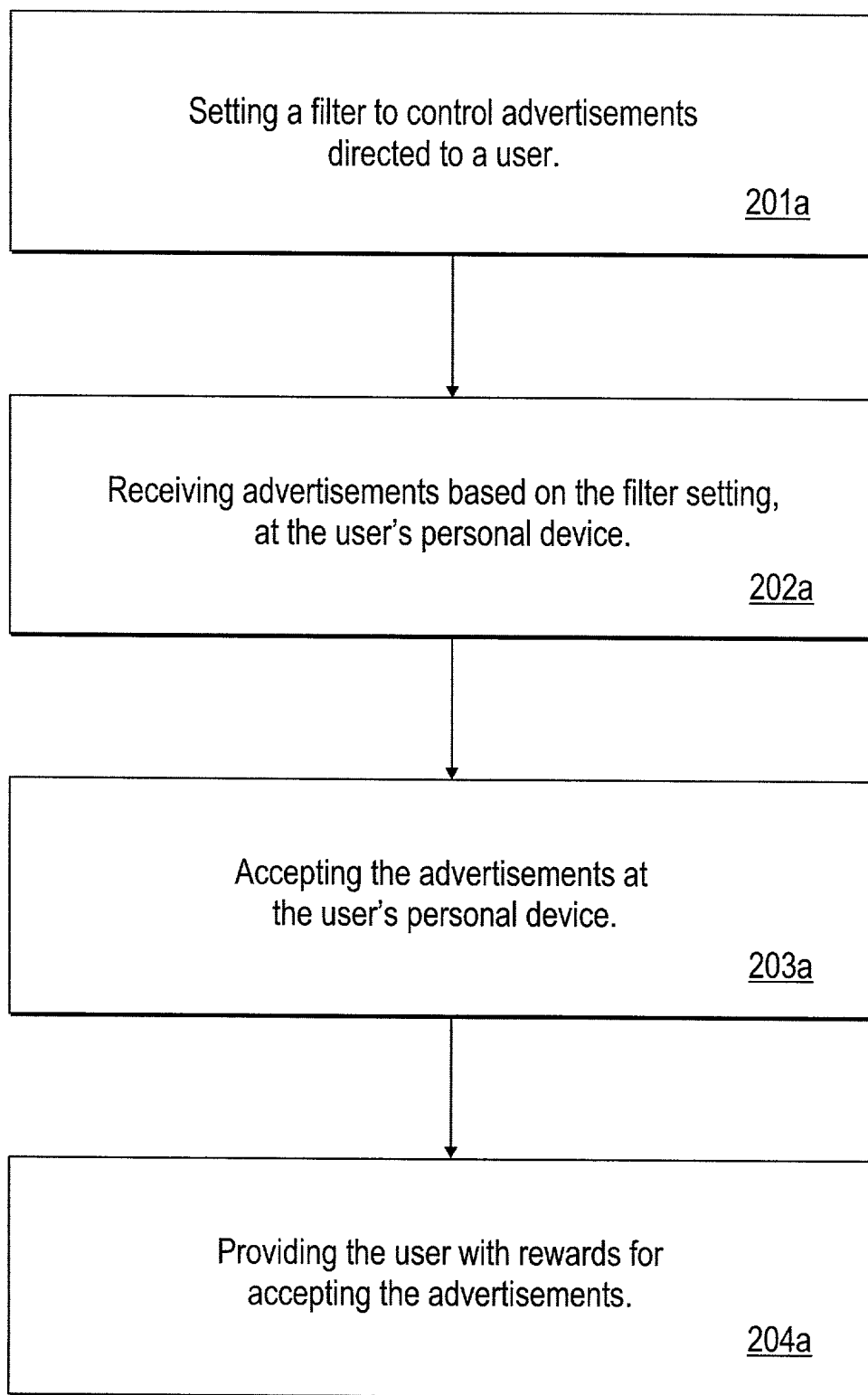


Fig. 2a

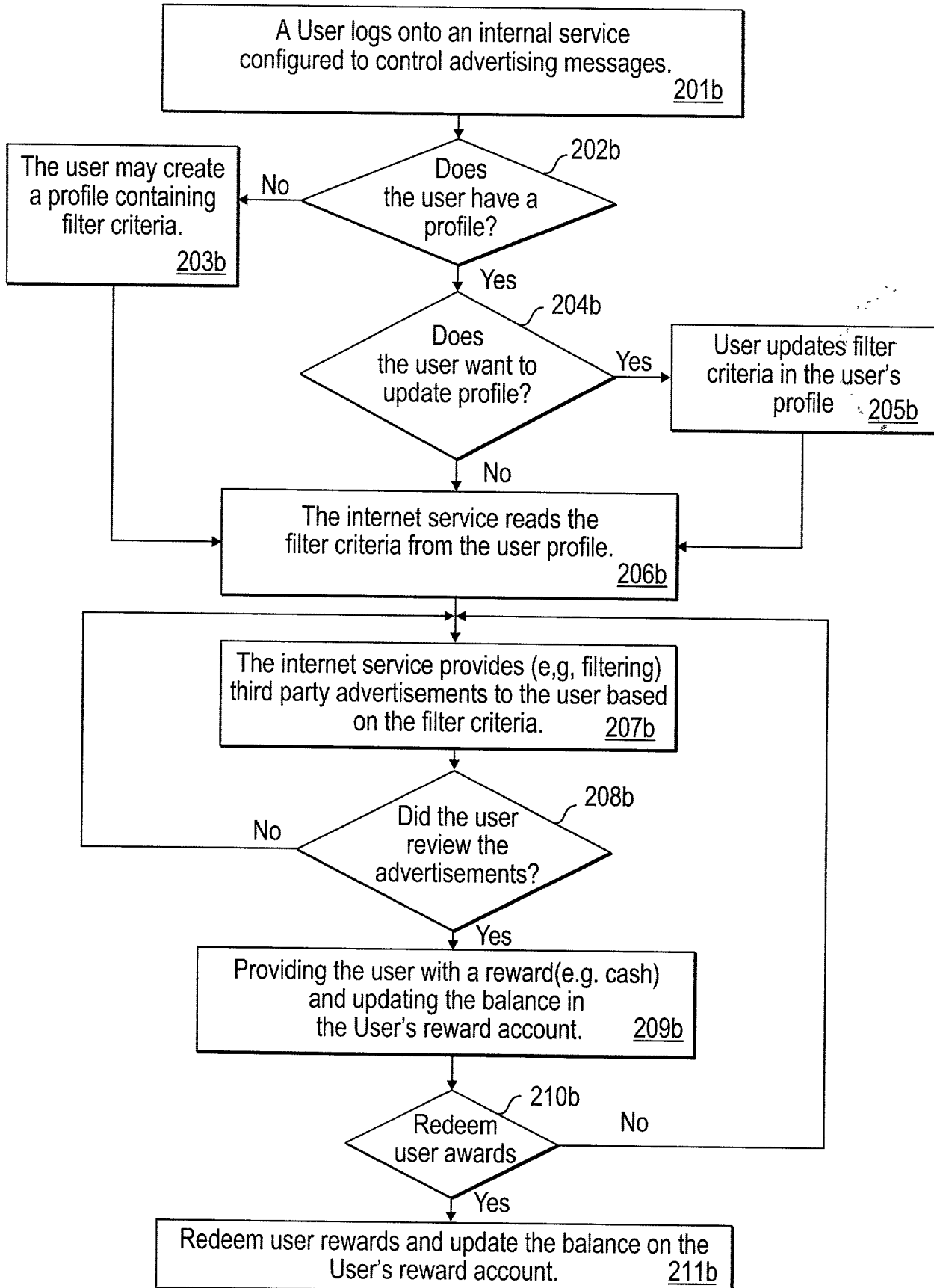


Fig. 2b

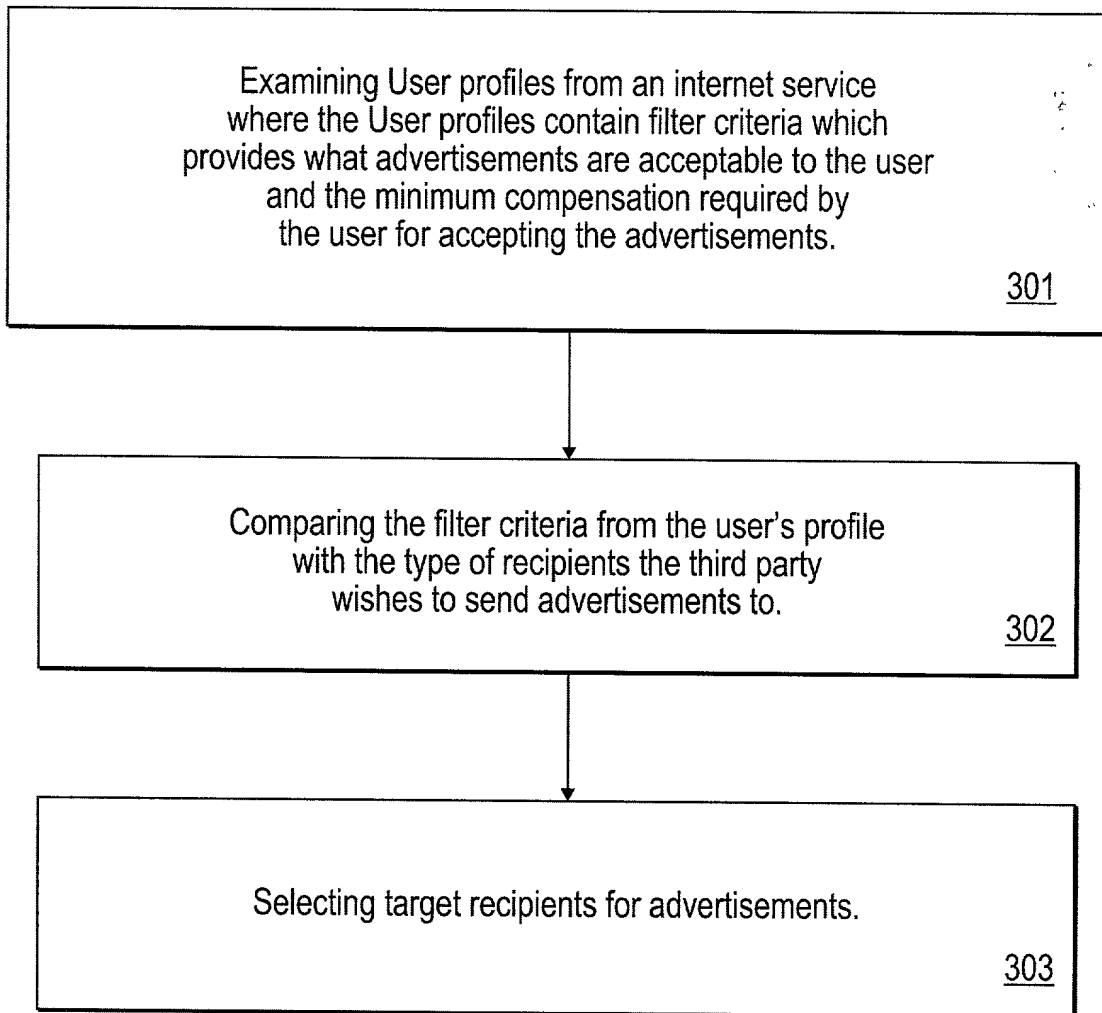


Fig. 3

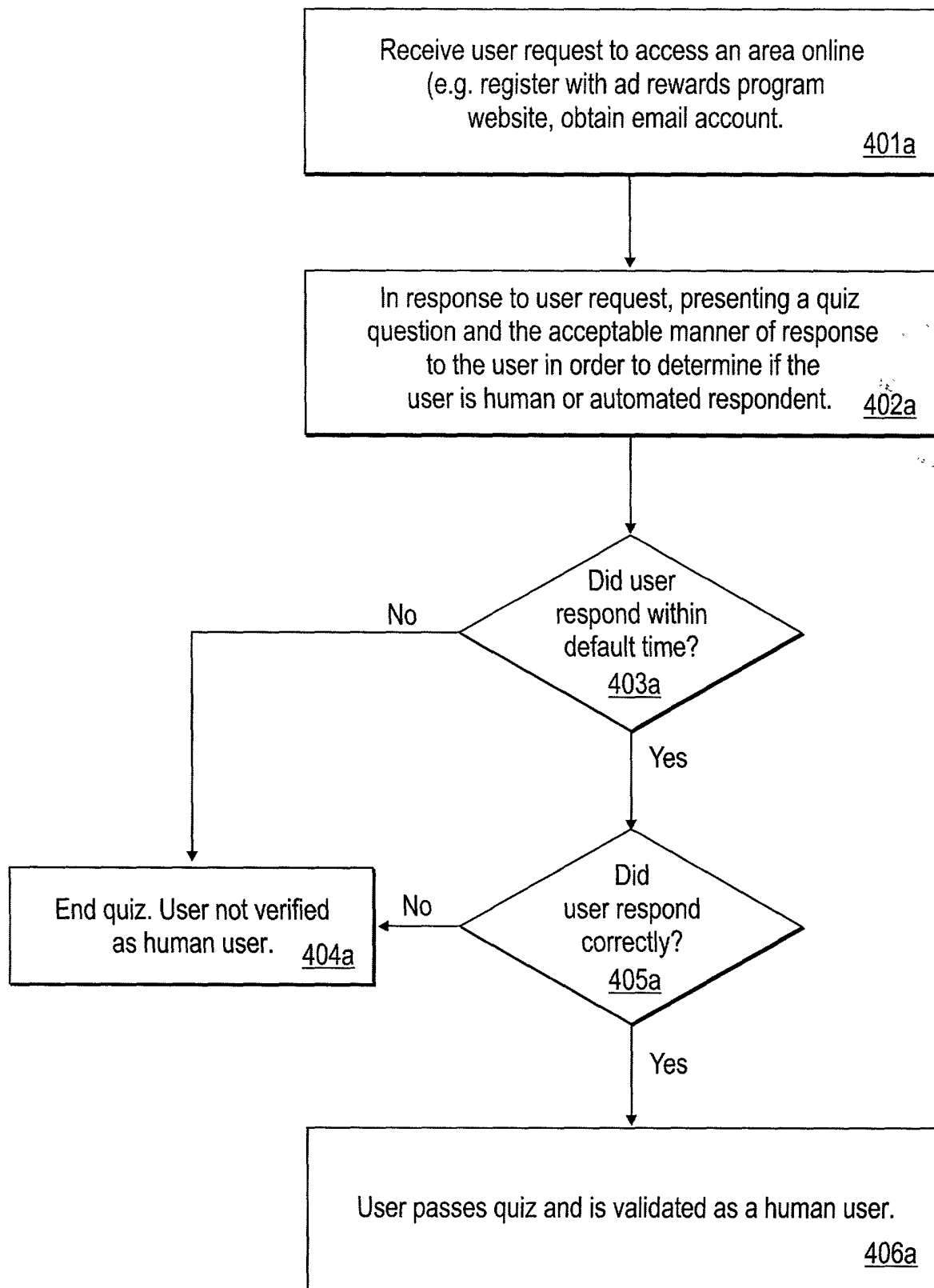


Fig. 4a

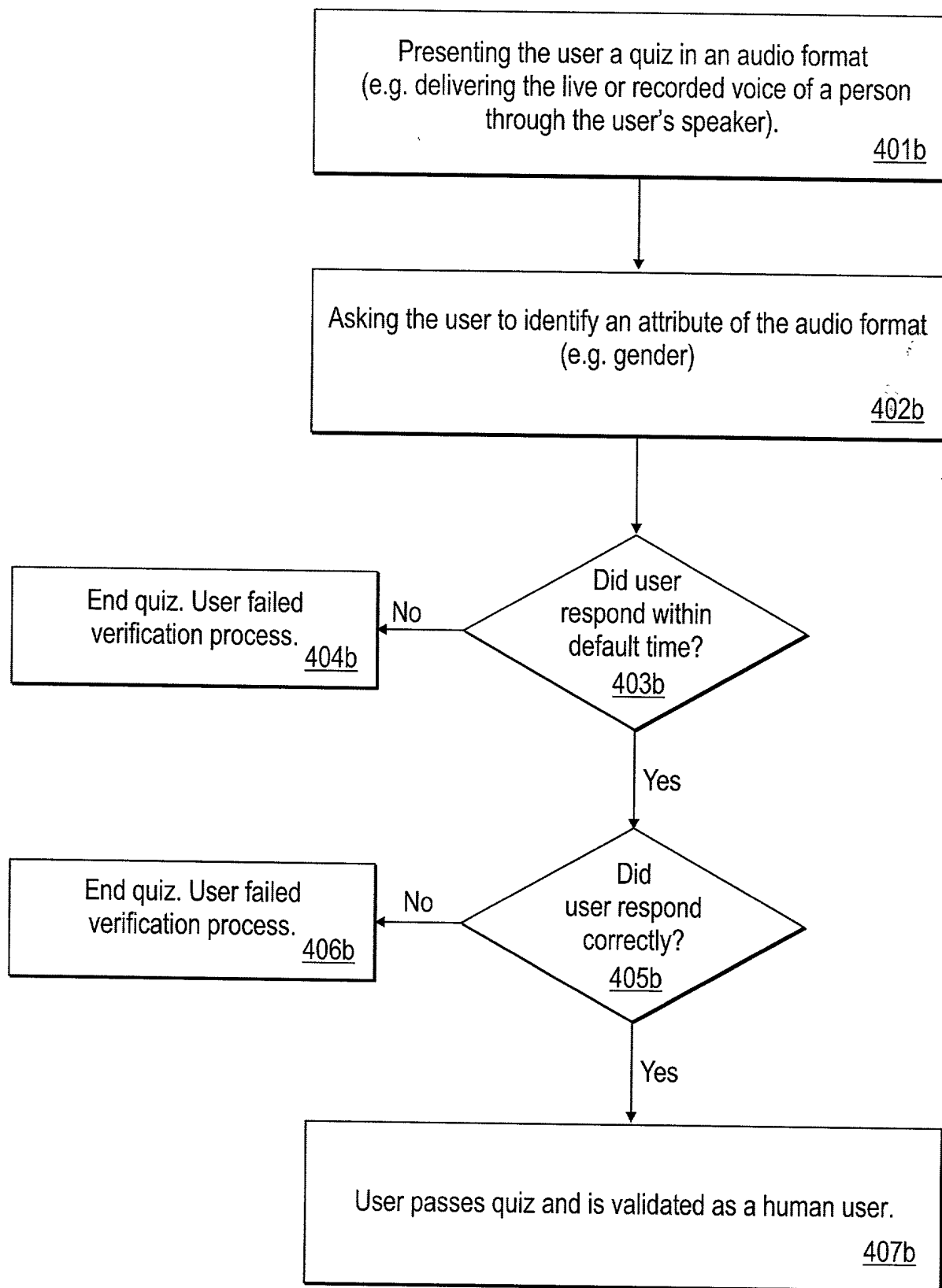


Fig. 4b

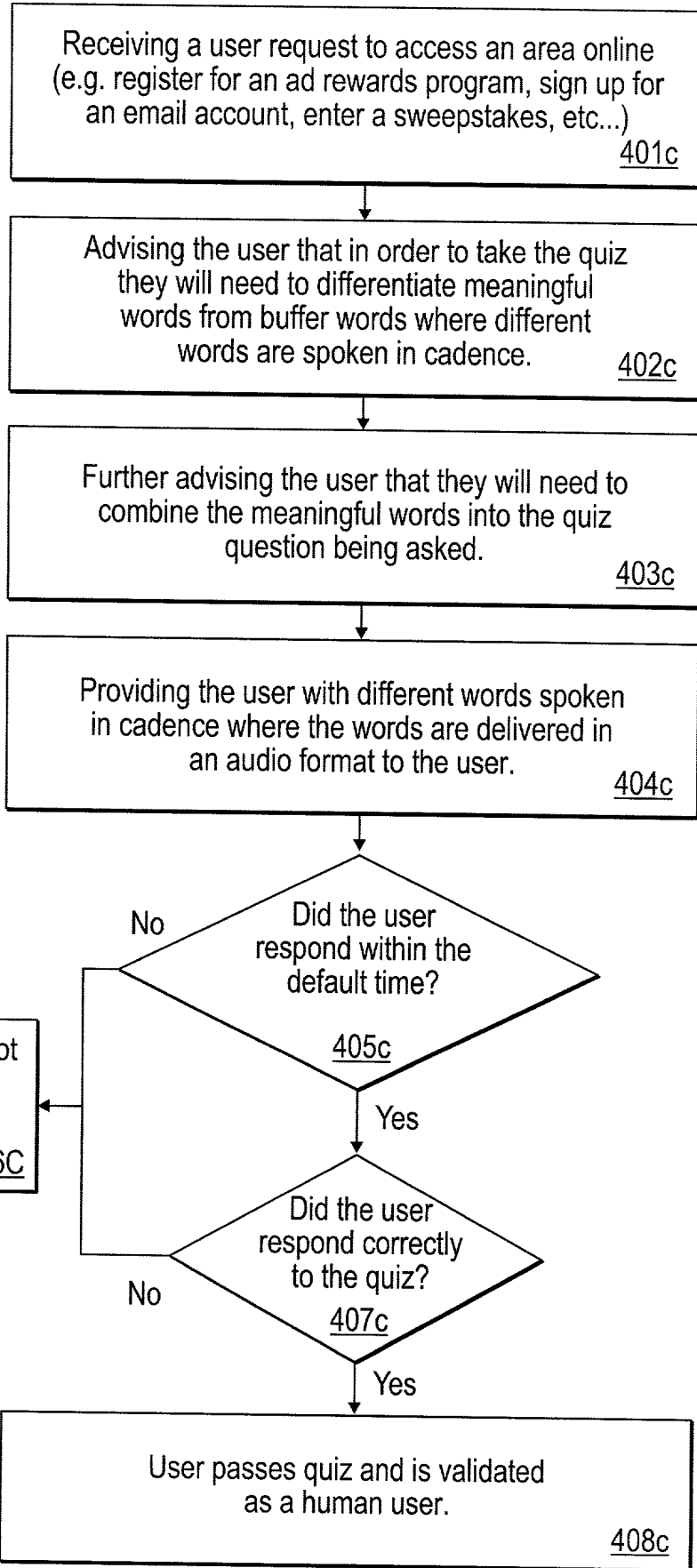


Fig. 4c

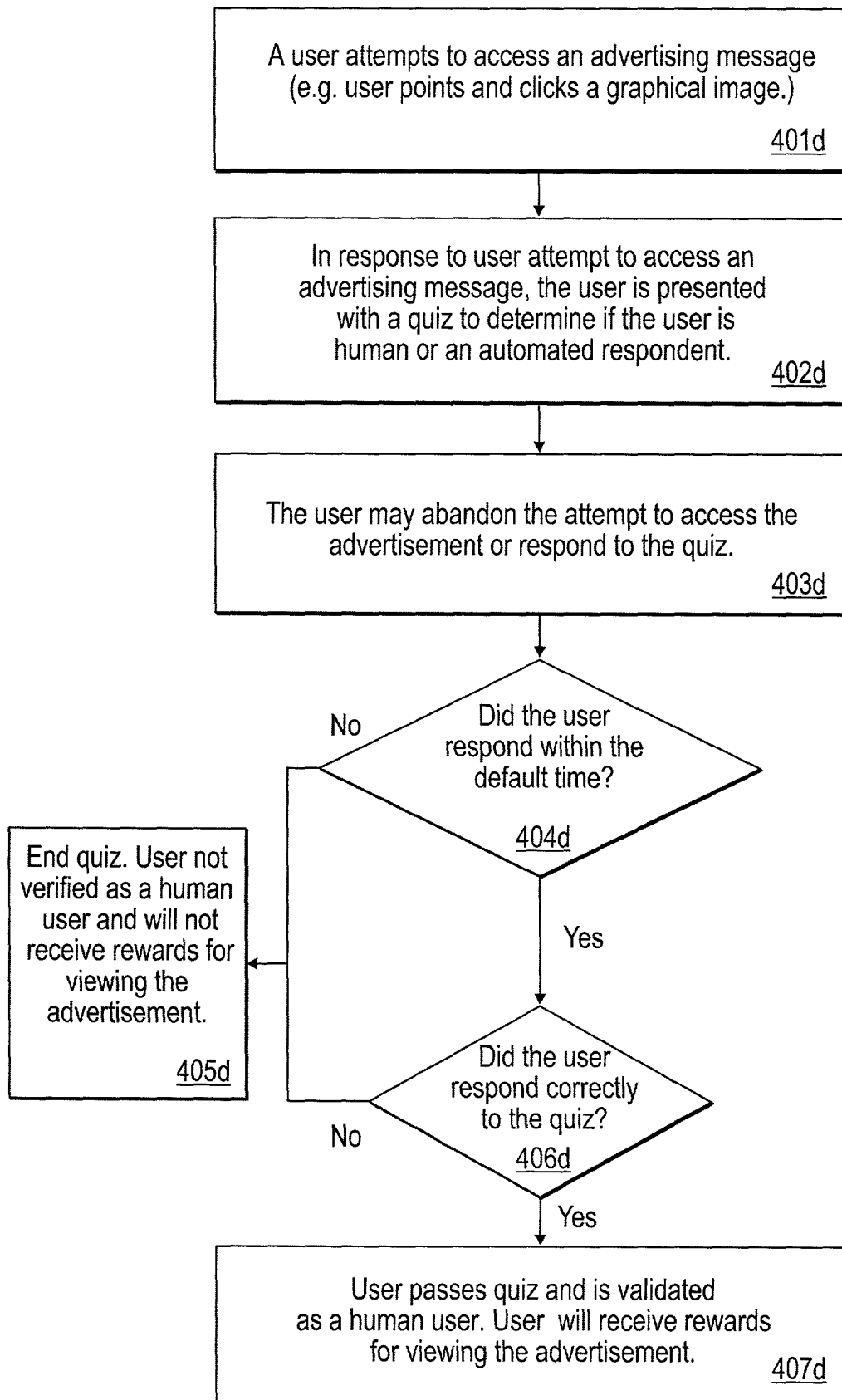


Fig. 4d

600

User Attributes Configuration Page - Screenshot

Attribute	User Date Available?	Demographic Bonus	Research Bonus	Share Demographic Bonus?	Share Research Bonus?	User Bonus
Name	:	200	200	:	:	400
Age	:	100	100	?	?	0
Gender	:	100	100	?	?	200
Date of Birth	???	500	500	?	?	0
Zipcode		500	500	?	?	1000
Household Income	???	10000	10000	?	?	
Number of cars	5	5000	5000	?	?	10000
Total Bonus						11600

UPDATE

CANCEL

Notes:

- All Attributes and Bonus rewards are defined by Advertiser
- If user data is available AND shared, user earns bonus for that attribute.
- Each User Bonus item and Total Bonus is calculated automatically, or may require optional "UPDATE" button
- : denotes check boxes that user can check to share attribute and earn bonus. If checked, denoted by ?
- ??? denotes input box that user needs to fill out if user wishes to earn bonus for that attribute. In this example, the "5" was entered for "Number of cars".

Fig. 6

700

SmartQuiz™

is this
new color
box

Type answer here:

701a

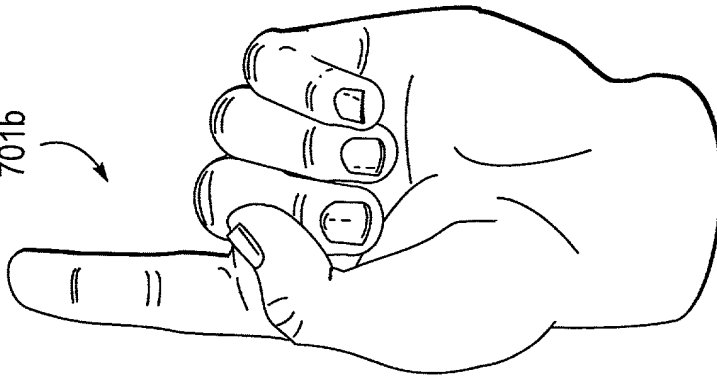
Fig. 7a

700b

SmartQuiz™

How many
fingers?

701b



Type answer here:

Fig. 7b

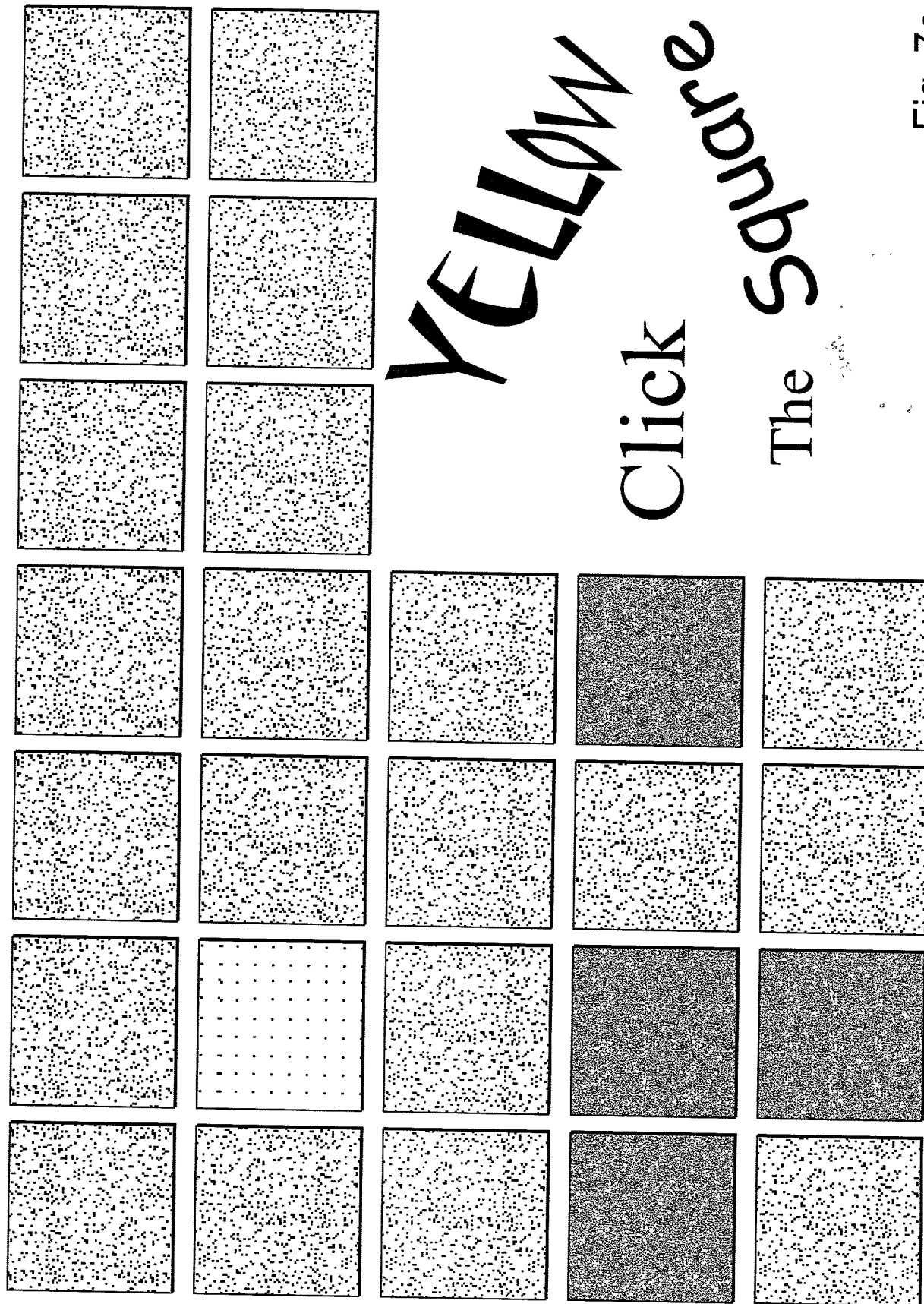


Fig. 7c

SmartQuiz™

What Day is Today? Sunday?

Thursday? Wednesday?

Monday? Tuesday? Friday?

Type answer here:

Fig. 7d

Click The **YELLOW** Triangle

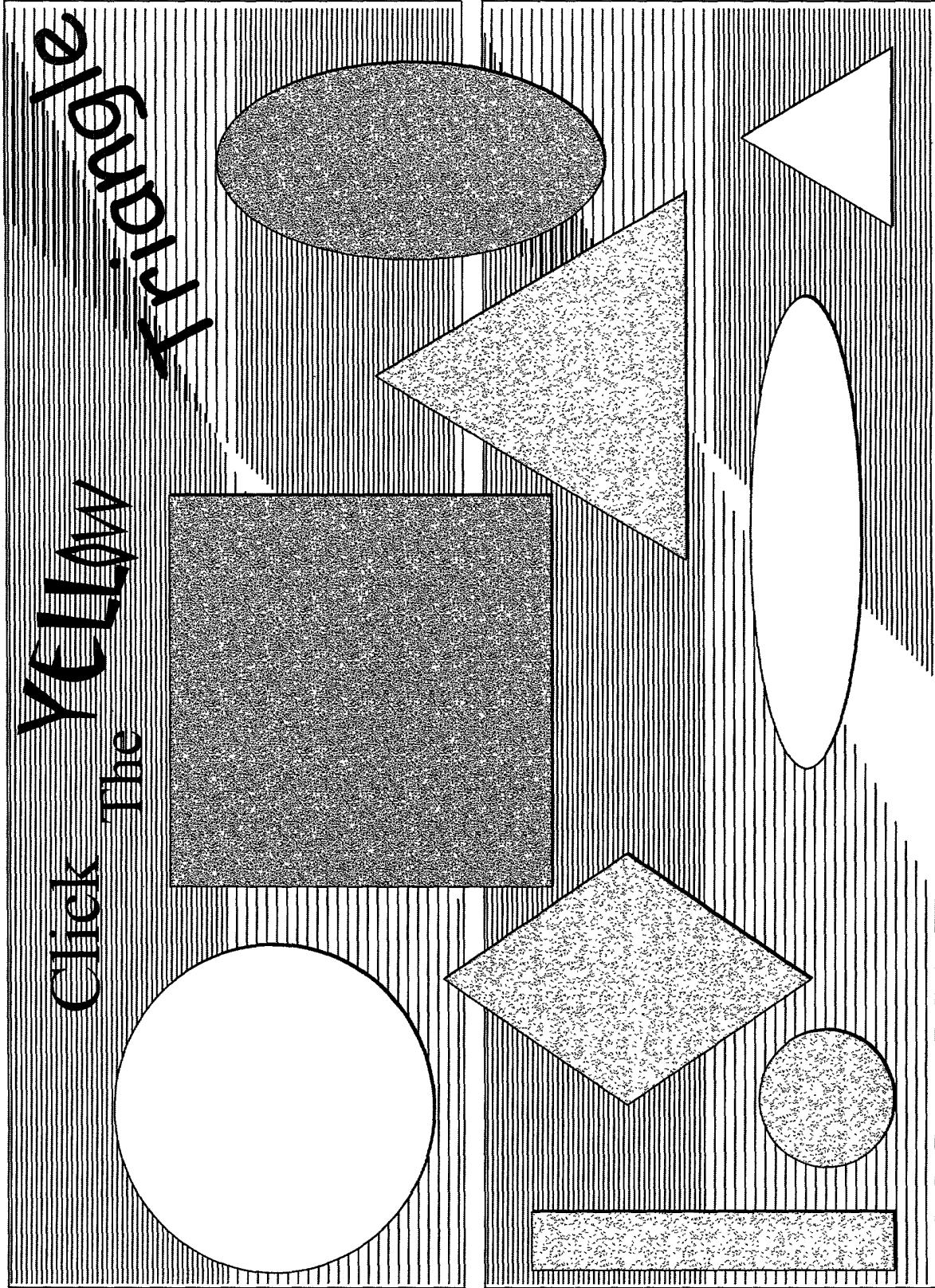
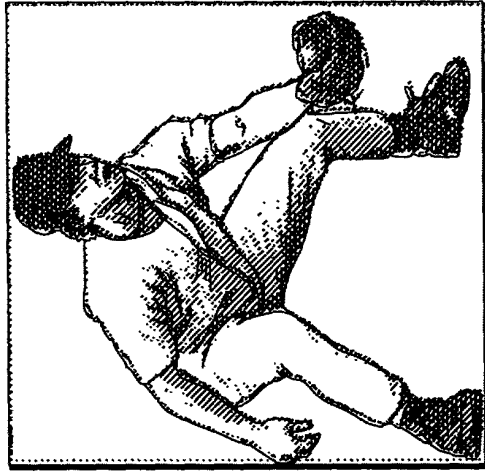
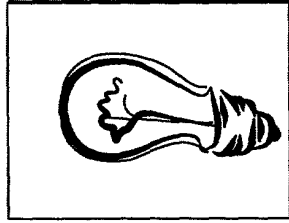
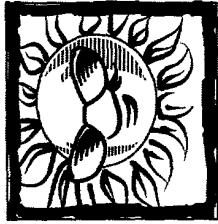


Fig. 7e



700f

Click

The

Baby
Picture

702f

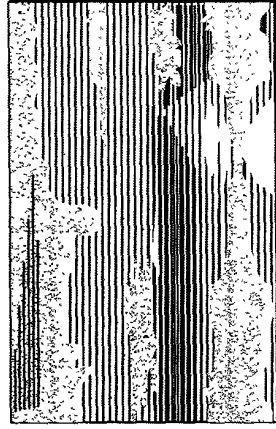
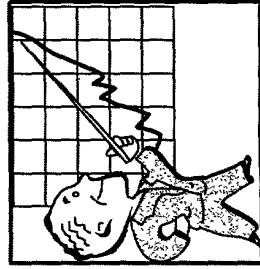
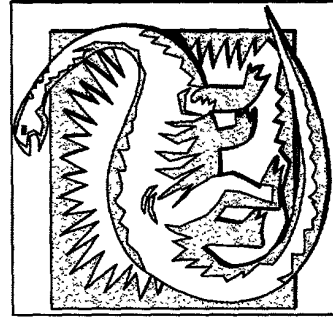


Fig. 7f

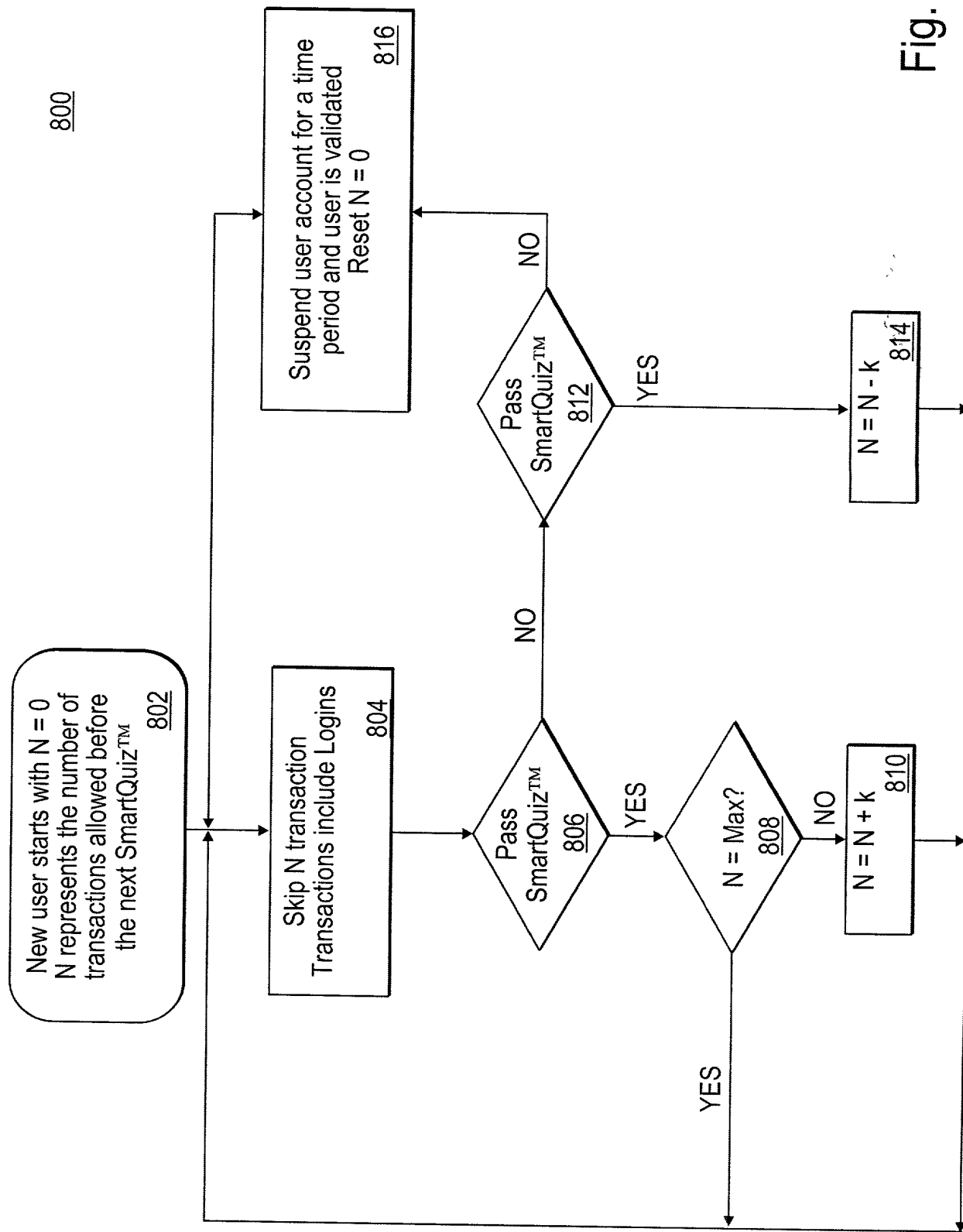




Fig. 8

Simple Banner Ad with no dynamic Bonus calculation:




Click here to buy comics at
35-40% off & earn 5000
SmartPennies! Bonus up to
20,000 SmartPennies!




Click here for
Bonus Info

Simple Banner Ad with dynamic Bonus calculation:




Click here to buy comics at
35-40% off & earn 5000
SmartPennies! Bonus
3,500/20,000 SmartPennies!




Click here for
Bonus Info

Simple Banner Ad with Java-enabled dynamic Bonus calculation
(pop-up window when mouse over):




Click here to buy comics at
35-40% off & earn 5000
SmartPennies! Bonus
20,000 SmartPennies!




Click here for
Bonus Info

Click Reward: 5000
Bonus: 3,500
Earn Max Possible Bonus:
20,000

Simple Banner Ad with No Bonus:



Click here to buy comics at
35-40% off & earn 5000
SmartPennies!



Click here for
Bonus Info

Fig. 9

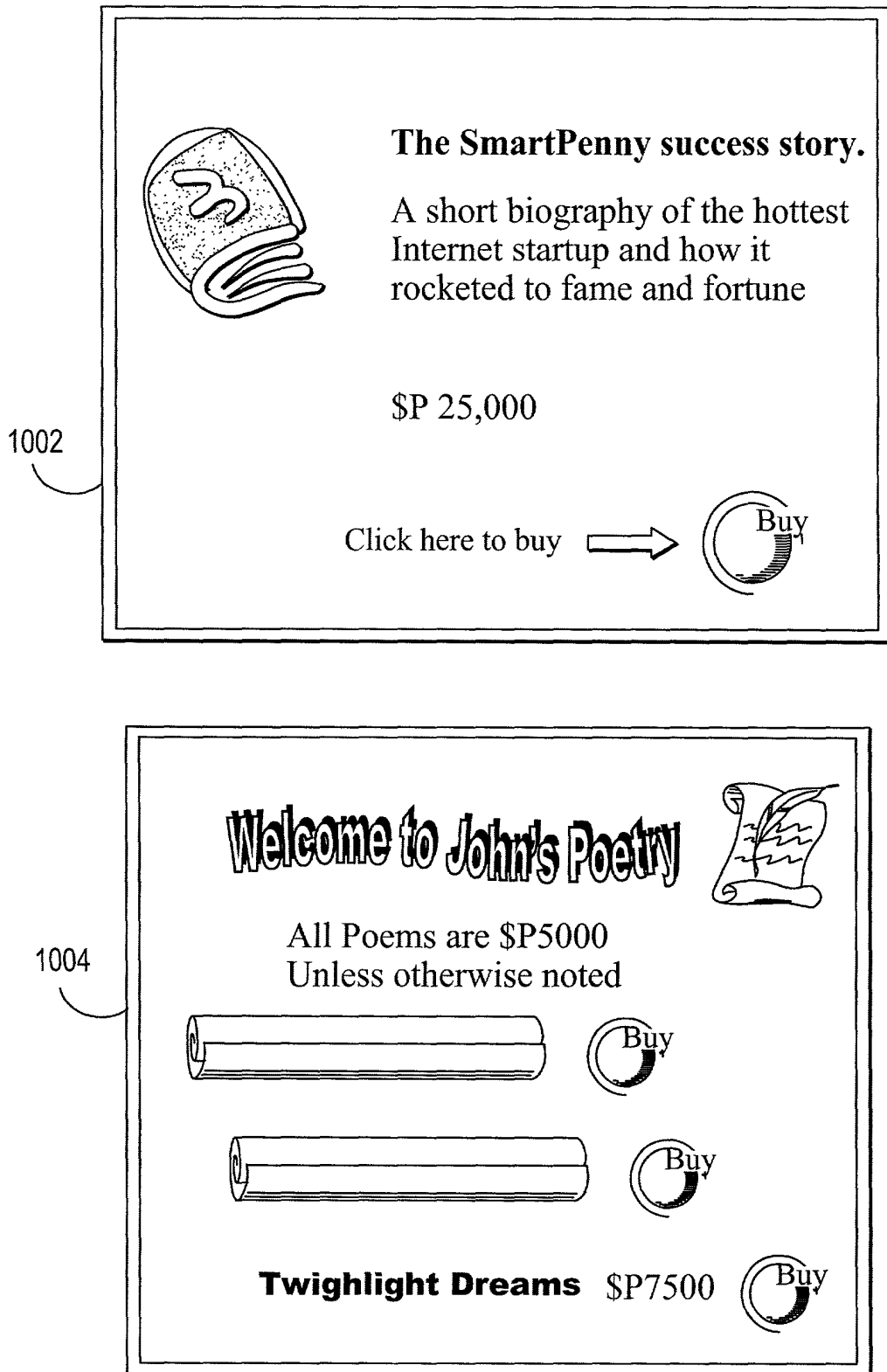


Fig. 10

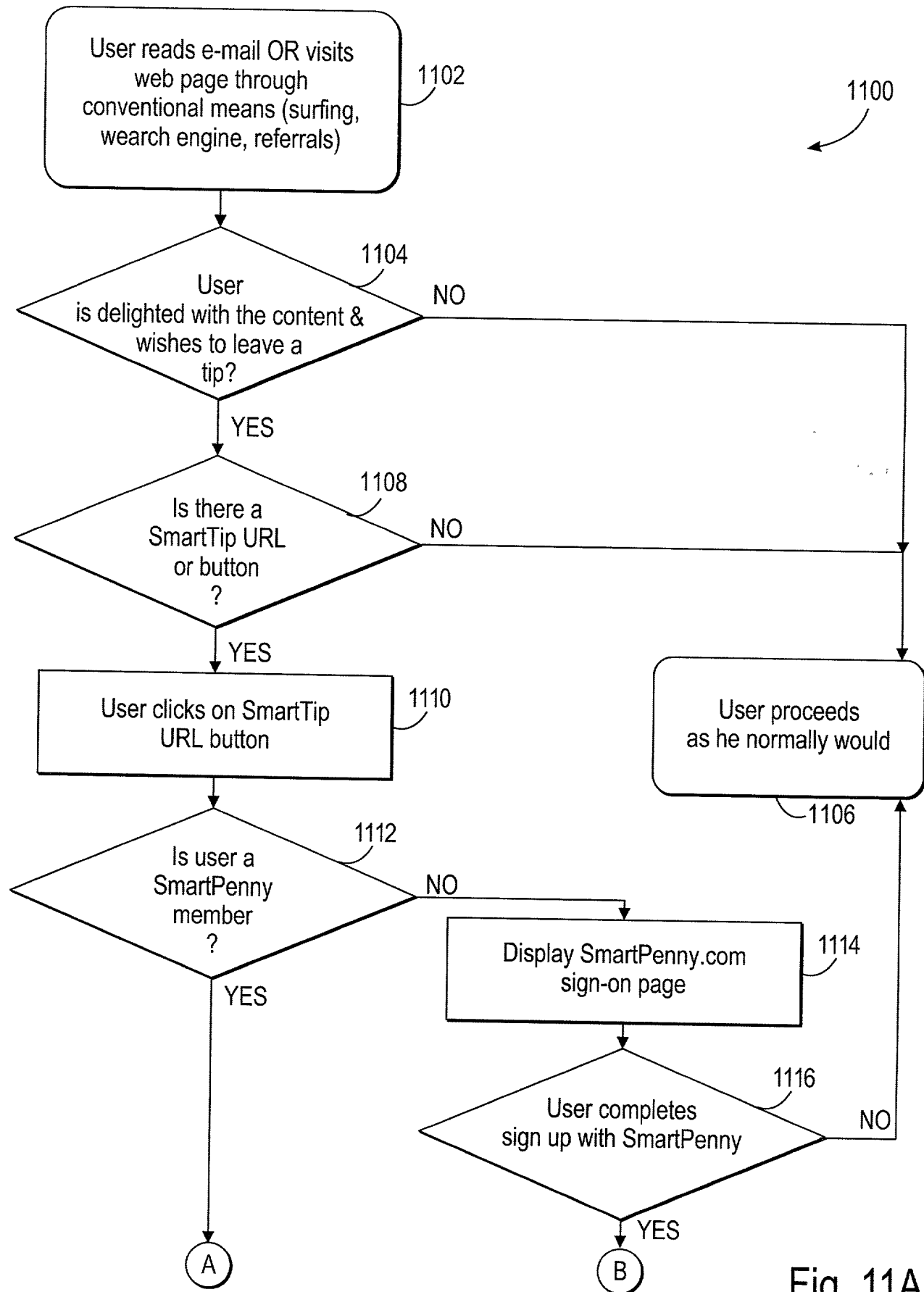


Fig. 11A

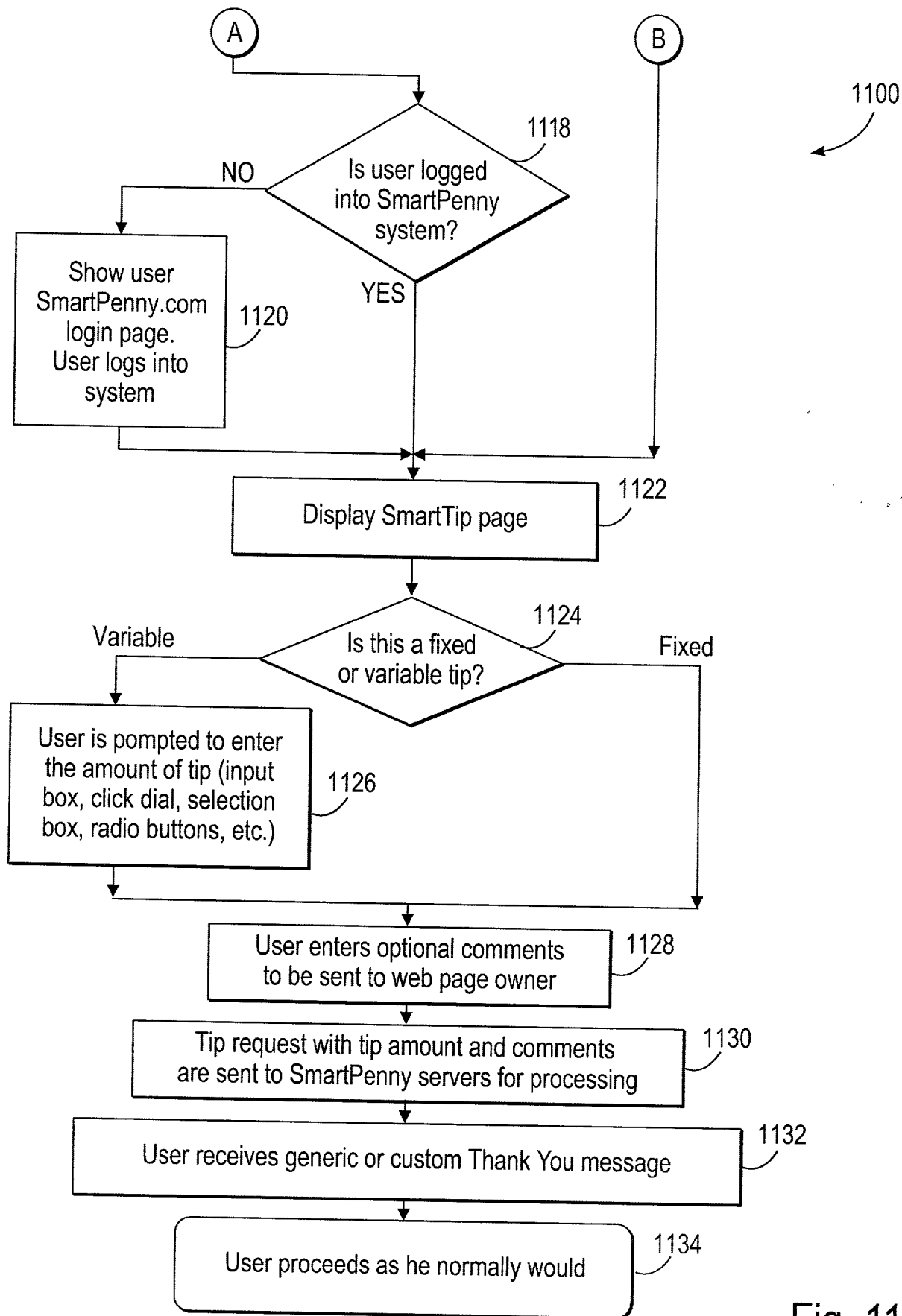


Fig. 11B

Content Providers can politely solicit gratuity by including the SmartTip™ button to their web pages. An Example is shown below:



SmartTip™ screenshots

This is an example of what the SmartTip™ window may look like:

Enter Tip Amount \$2500

1204

Please enter any comments here:

1206

Tip

This screenshot shows a window for entering a tip. It includes a text input field with the value '2500' and a reference number 1204. Below this is a text prompt 'Please enter any comments here:' followed by a large rectangular text area with a reference number 1206. In the top right corner of the window is a circular button labeled 'Tip'.

SUBMIT TIP

CANCEL

Fig. 12

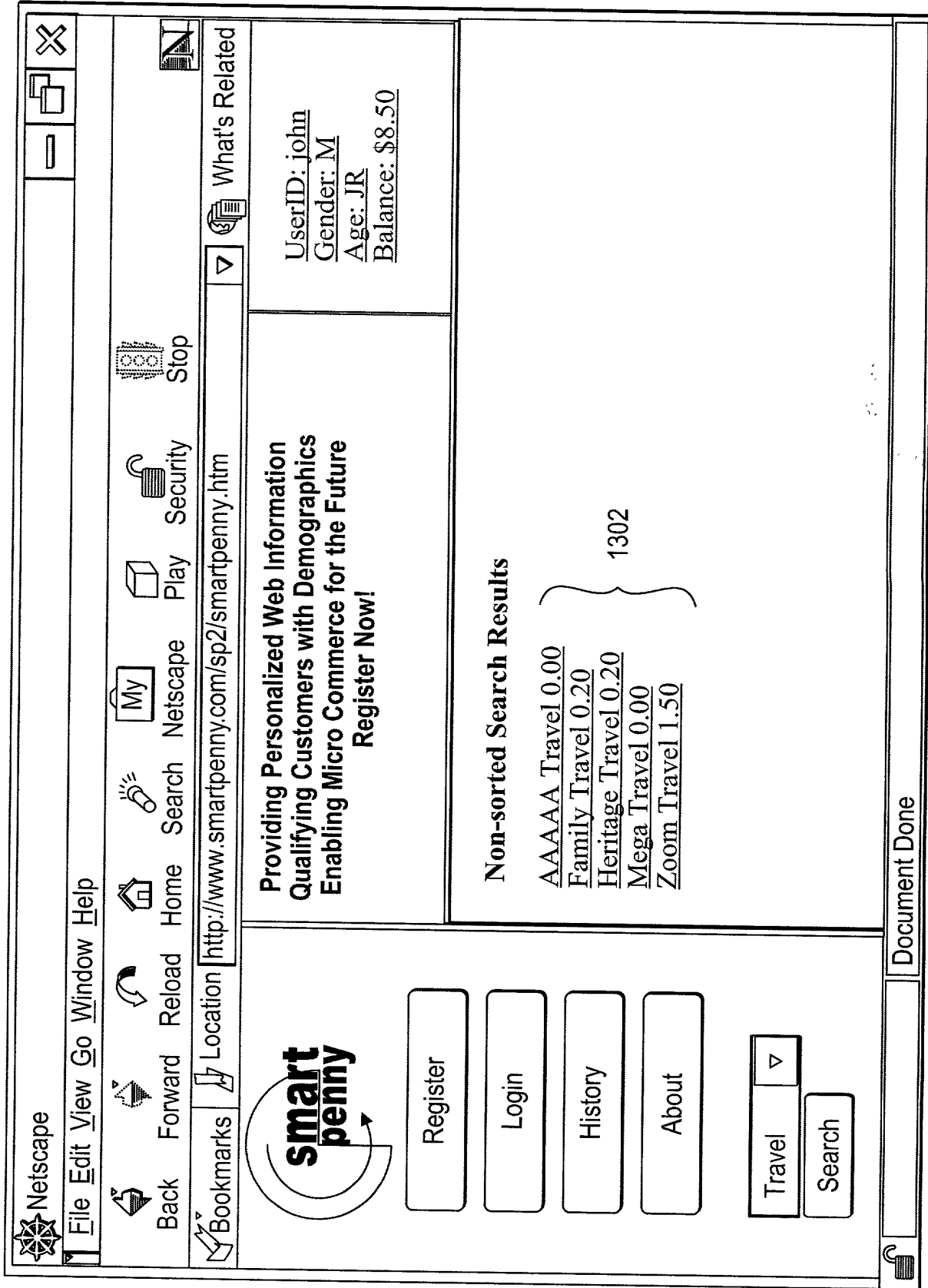


Fig. 13

File Edit View Go Window Help

Back
 Forward
 Reload
 Home
 Search
 Netscape
 Play
 Security
 Stop

My

Bookmarks
Location: <http://www.smartpenny.com/sp2/smartpenny.htm>
 What's Related

Register

Login

History

About

Travel

Search

Providing Personalized Web Information
Qualifying Customers with Demographics
Enabling Micro Commerce for the Future
Register Now!

User ID:
Gender:
Age:
Balance:

Register as a New SmartUser

User ID: john

Password: ****

Verify Password: ****

Email Address: john@test.com

Demographics - Gender:

Gender: ☐ None Given ☐ M ☐ F

Age: ☐ None Given ☐ 65+ ☒ 40-65 ☐ <40

Register Now

Clear All

Document Done

Fig. 14

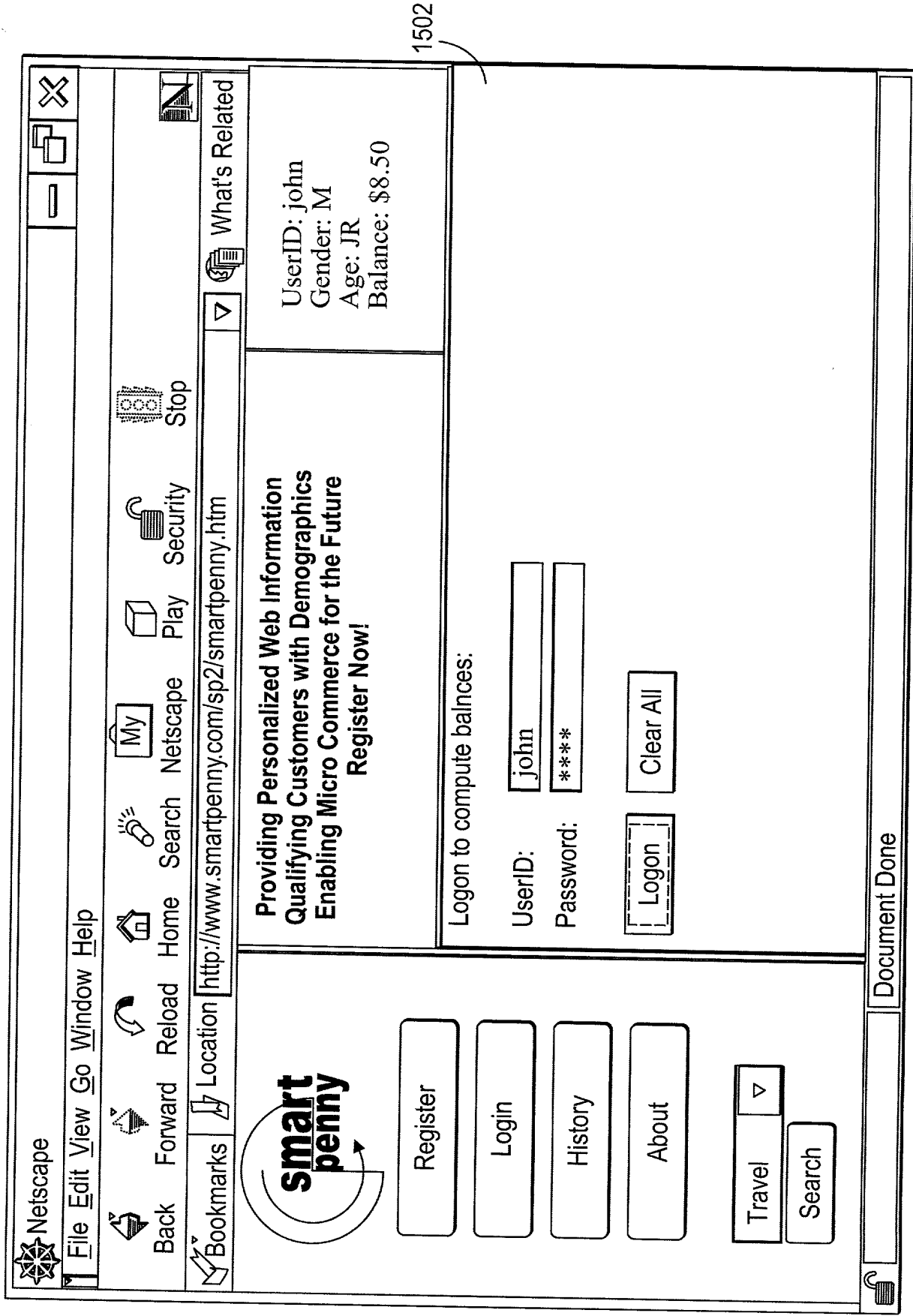


Fig. 15

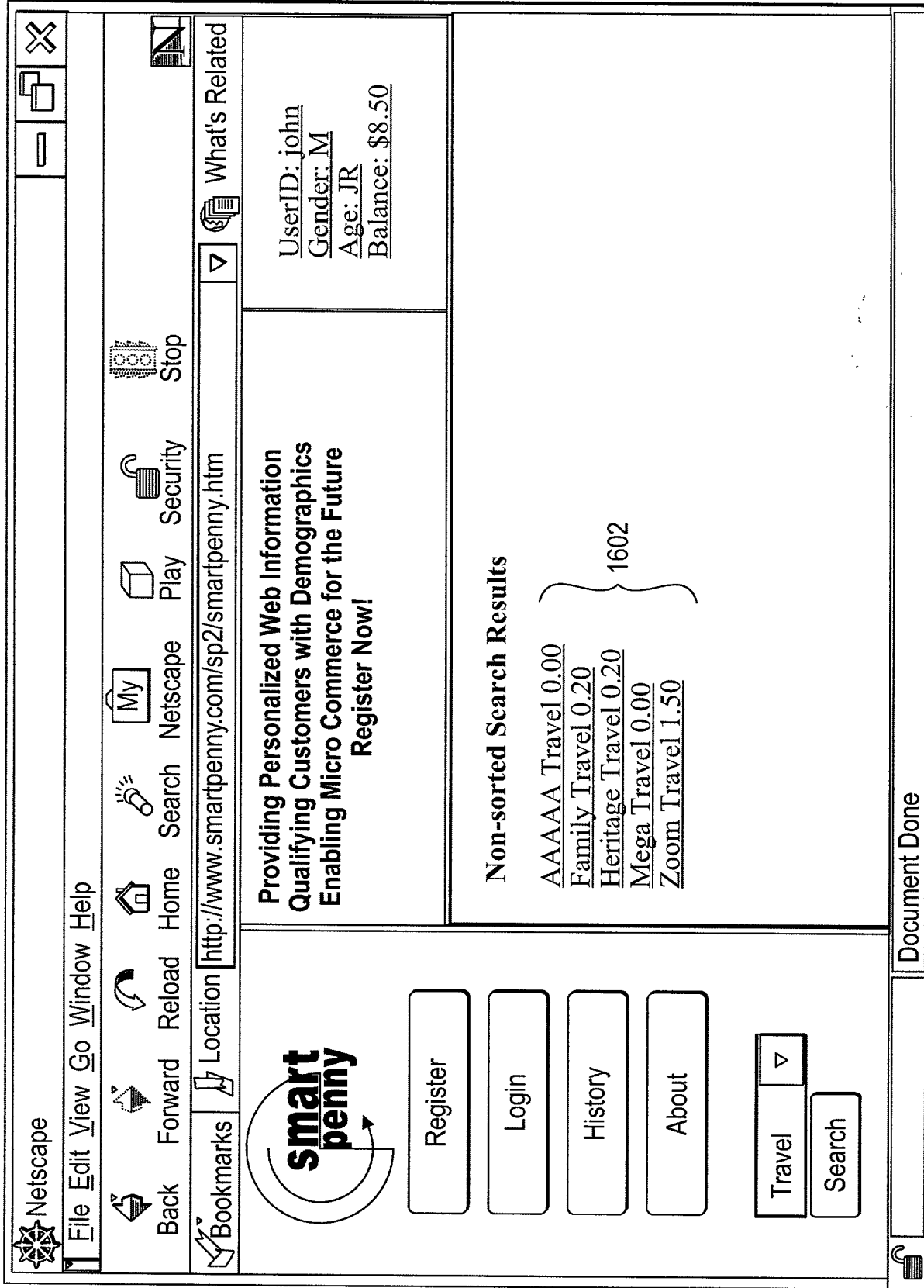


Fig. 16

Demographic Reward Matrix

1802



Gender	Age	Six months of daily usage? (Due for vacation)	Show Banner?	Reward
MALE	Young	NO	NO	\$ 1.50
MALE	Young	YES	YES	\$ 3.50
MALE	Middle	NO	NO	\$ 0.60
MALE	Middle	YES	YES	\$ 2.60
MALE	Senior	NO	NO	\$ 0.50
MALE	Senior	YES	YES	\$ 2.50
MALE	None Given	NO	NO	\$ 0.50
MALE	None Given	YES	YES	\$ 2.50
FEMALE	Young	NO	NO	\$ 1.10
FEMALE	Young	YES	YES	\$ 3.10
FEMALE	Middle	NO	NO	\$ 0.20
FEMALE	Middle	YES	YES	\$ 2.20
FEMALE	Senior	NO	NO	\$ 0.10
FEMALE	Senior	YES	YES	\$ 2.10
FEMALE	None Given	NO	NO	\$ 0.10
FEMALE	None Given	YES	YES	\$ 2.10
None Given	Young	NO	NO	\$ 1.00
None Given	Young	YES	YES	\$ 3.00
None Given	Middle	NO	NO	\$ 0.10
None Given	Middle	YES	YES	\$ 2.10
None Given	Senior	NO	NO	\$ -
None Given	Senior	YES	YES	\$ 2.00
None Given	None Given	NO	NO	\$ -
None Given	None Given	YES	YES	\$ 2.00

Fig. 18

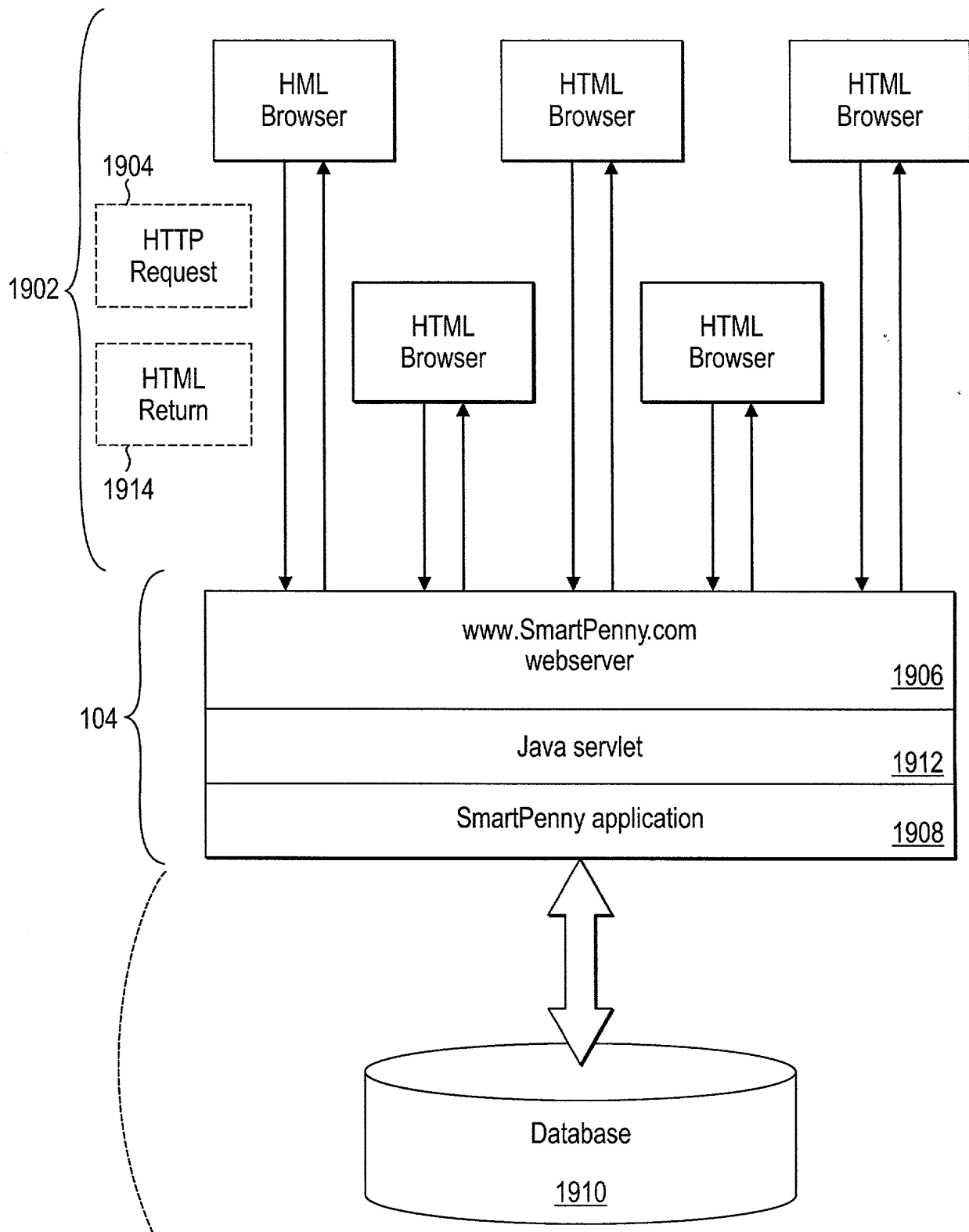


Fig. 19

Merchant Account Priority Bid Matrix

Enter your destination URL and the desired bid for each consumer attribute. The combination of your bid matrix and the customers' profile will create a unique search result list sorted by resulting bids. You have the option of passing a portion of your bid along to the consumer when the click to your site. Enter the percentage of the resulting bid you wish to pass on to your visiting customer in the percent field.

Pass Through Percent:

☒ 0% ☐ 25% ☐ 50%

URL:

http://www.your

Returning Customer = "Yes"?

\$1.00

Keywords:

Keyword1: \$0.25

Keyword2: \$0.20

Gender:

\$0.10

Household Income:

\$50,000
\$100,000

Age:

Example: Your_Company.com sets its bid levels to attract its target customers. With these settings, a new customer searching under "Keyword2" who is a 35 year old, married male, with two children and household Income of \$75,000/year and has made purchases from your site in the past will trigger a bid of \$2.20, 0% of which will be passed on to the customer when he clicks to Your_Company.com's site.

Marital Status:

65+: \$0.05

Married: \$0.10

Single: \$0.20

Children in Household:

0: \$0.00

1: \$0.10

2+: \$0.40

Merchants may elect to pass through a portion of their bid to the consumer to be more aggressive in attracting consumers to their site. Search results will be ranked based on the bid offered. Sites who offer a reward will have that reward listed next to their link.

Example:

Given a certain consumers demographic profile:

Fig. 20a

2002

2004-2005

Amazon.com bids \$1.50

Pets.com bids \$1.10

SmallFry.com bids \$0.50

CrazyEddy.com bids \$1.00 and elects to pass 25% or \$0.25 through to the visiting consumer

Results display as:

<u>Site</u>	<u>Your reward for visiting</u>
1. Amazon.com <i>The best books online</i>	
2. <u>Pets.com</u> <i>The best pets online</i>	
3. <u>CrazyEddy.com</u> <i>We're crazy! Try <u>us</u>!</i>	\$0.25
4. <u>SmallFry.com</u> <i>We're small, but we try harder!</i>	

Fig. 20b